

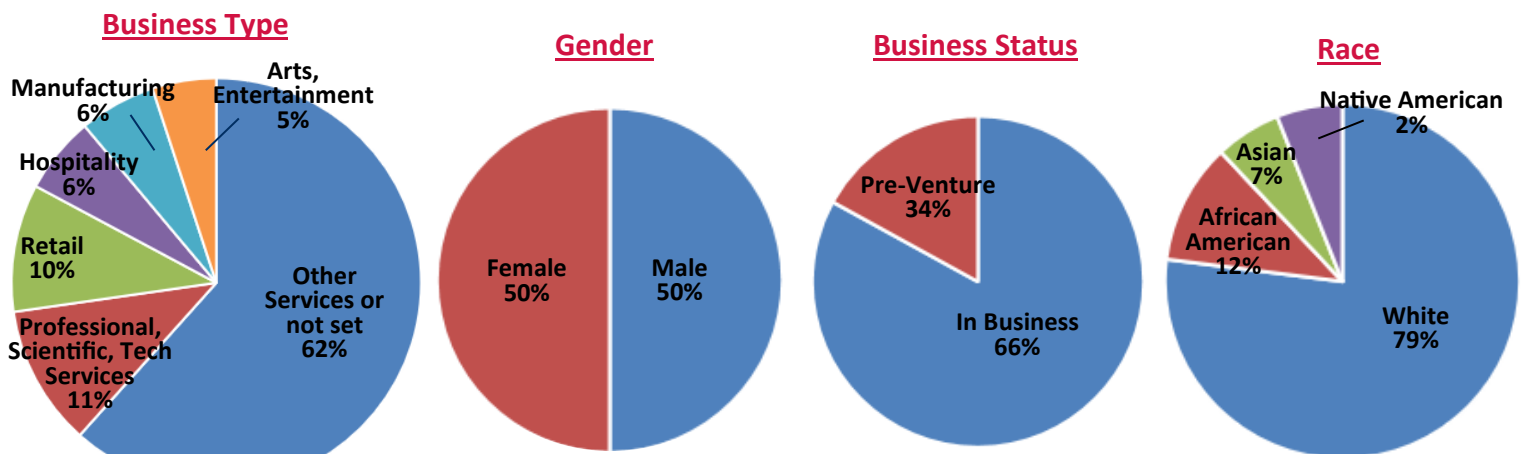
Service Delivery *

	Q2 FY 21 - 22 Jan. - Mar. 22	FY 20 - 21 Oct. 2020 - Sept. 2021	FY 19 - 20 Oct. 2019 - Sept. 2020
Entrepreneurs Consulted	89	406	345
Total Consulting Hours	387	2,754	2,352
Workshop Attendees	18	66	107
Jobs Created/Retained	7	46	118
Business Startups	4	8	7
Capital Formation	\$213,000	\$7,228,605	\$4.6 M

Quarterly Highlights

- The SBDC is now available to answer your small business questions on-site at pop-up location around Northeast Florida. Think of it as an in-person help desk with one or more of our expert business advisors available to answer your small business questions immediately...without an appointment! Marge Cirillo hosted the first SBDC Pop-up Shop in St. Johns County in February at the St. Johns County Chamber in Ponte Vedra.
- Marge attended a ribbon cutting for new business Aesthetic Studio in March. Ribbon cuttings are a chance to showcase our clients' successes and grand openings which we are always excited to be part of.
- Marge contributed an article to the Ponte Vedra NewsLine and Creepline - "Strategize for a Strong 2022" for a readership of over 50,000.

Client Demographics



14% of those who identified as "White" also identified as Hispanic.

Helping Businesses Grow & Succeed

State Designated as Florida's Principal Provider of Business Assistance [§ 288.001, Fla. Stat.]

The FSBDC at UNF is a member of the Florida SBDC Network, a statewide partnership program nationally accredited by the Association of America's SBDCs and funded in part by the U.S. Small Business Administration, Department of Defense, State of Florida and other private and public partners, with the University of West Florida serving as the network's lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for limited English proficient individuals.